

# Croghan Colonial Bank

## Corporate Office

323 Croghan Street  
Fremont, OH 43420  
419.332.7301

## Banking Centers

<b>Fremont</b>	Bellevue	<b>Tiffin</b>
Main Office	Clyde	Downtown
Ballville	Custar	Westgate
East	Green Springs	
North	Monroeville	
West	Norwalk	
	Port Clinton	



**CROGHAN**  
**BANCSHARES, INC.**

## Shareholder Information

### Stock Listing:

OTC BB – Ticker symbol: CHBH

### Registrar and Transfer Agent:

Registrar and Transfer Company  
10 Commerce Drive  
Cranford, NJ 07016-3572  
Toll free 1.800.368.5948  
Website: [www.rtco.com](http://www.rtco.com)

### Market Maker:

Boenning & Scattergood  
9916 Brewster Lane  
Powell, OH 43065  
1.866.326.8113

### Investor Relations:

Amy LeJeune [alejeune@croghan.com](mailto:alejeune@croghan.com)  
419.355.2231 or toll free 1.888.276.4426

### Our Website:

[www.croghan.com](http://www.croghan.com)

Quarterly Report  
March 31, 2013

April 2013

Letter to our Shareholders:

Highlights of the 2013 first quarter include:

- First quarter Net Income up 30% over first quarter 2012. We earned \$1,216,000 in the first quarter 2013, compared to \$934,000 in the first quarter 2012
- Quarterly cash dividend of \$0.32 per share to be paid on April 30th to shareholders of record on April 12, 2013
- Annual Meeting of Shareholders to be held on May 14, 2013 at 1:00 pm at Terra Community College.

I am pleased to report Net Income of \$1,216,000 for the first quarter 2013, which is a 30% increase compared to 2012 first quarter results. We are seeing the benefit of the branch acquisition, increased loans from the previous year's quarter, and a modest improvement in the Net Interest Margin. The year-over-year comparison of first quarter Net Income includes a \$247,000 increase in Net Interest Income, a \$152,000 increase in Non-Interest Income, and flat Non Interest Expense and Provision for Loan Loss. This is a solid start for 2013.

In addition, asset quality remains stable. Asset quality trends have been generally positive over the past couple of years and we have maintained an Allowance for Loan Losses in excess of \$4 million as of March 31, 2013.

Our Board of Directors approved a \$0.32 per share dividend to be paid April 30, 2013 to shareholders of record on April 12, 2013. Quarterly dividends have been approved and paid each quarter since 1994; prior to that, dividends were paid on a semi-annual basis. With the dividend our Shareholder Equity totals remain above \$67 million.

2013 is also a special year for us at The Croghan Colonial Bank. The founding of our organization dates back to 1888, which makes 2013 our 125th Year Anniversary. We have so many people to thank who have made significant contributions to the Bank over the years. Thank you to our shareholders for your on-going support as well.

Our Annual Meeting will be held on Tuesday, May 14th at 1:00 pm, local time, at Terra Community College, Building B, Room B101, 2830 Napoleon Road in Fremont. In addition to shareholder mailings, our annual report can be found on our website at [www.croghan.com](http://www.croghan.com). Please remember to vote your proxy.

Rick Robertson  
President & CEO



# CROGHAN BANCSHARES, INC.

## FINANCIAL INFORMATION (unaudited)

	Three Months Ended 3/31/13	Three Months Ended 3/31/12
<b>CONDENSED STATEMENT OF OPERATIONS</b>		
Interest income	\$ 5,209,000	\$ 5,318,000
Interest expense	567,000	923,000
Net interest income	4,642,000	4,395,000
Provision for loan losses	125,000	125,000
Net interest income after provision for loan losses	4,517,000	4,270,000
Non-interest income	1,052,000	900,000
Non-interest expenses	4,117,000	4,116,000
Income before federal income taxes	1,452,000	1,054,000
Federal income taxes	236,000	120,000
Net income	\$ 1,216,000	\$ 934,000
Average common shares outstanding	1,678,630	1,673,380

## PER SHARE DATA

Net income	\$ 0.72	\$ 0.56
Cash dividends	\$ 0.32	\$ 0.32
Book value	\$ 39.94	\$ 37.94
Closing price	\$ 35.03	\$ 34.35

## FINANCIAL RATIOS

Return on average assets	0.77%	0.60%
Return on average equity	7.23%	5.86%
Net interest margin	3.23%	3.18%
Loans to deposits	59.55%	57.12%
Allowance for loan losses to total loans	1.35%	1.55%

## PERIOD END BALANCES

	As of 3/31/13	As of 12/31/12
Total assets	\$631,388,000	\$630,952,000
Loans	\$315,924,000	\$321,277,000
Deposits	\$530,534,000	\$511,940,000
Stockholders' equity	\$ 67,045,000	\$67,164,000
Common shares outstanding	1,678,630	1,678,630