Croghan Colonial Bank Banking Centers

Fremont Main Maumee LPO 419.332.7301 419.794.9399 Fremont Ballville Monroeville 419.355.2361 419.465.2596 **Fremont East** Norwalk 419.355.2342 419.668.2507 Fremont North Oak Harbor 419.334.7188 419.898.5741 **Fremont West** Oregon 419.355 2352 419.691.6264 Bellevue Port Clinton Catawba 419.483.2541 419.732.6150 Clyde **Port Clinton Downtown** 419.547.9525 419.734.5600

Tiffin Downtown

419.447.8777

Tiffin Westgate

419.447.2250

Curtice

419.836.7722

Green Springs

419.639.2323



QUARTERLY REPORT March 31, 2016



April 2016

Letter to our Shareholders:

Highlights for the first three months of 2016 include:

- Record quarterly Net Income of \$2,380,000
- Net Income per share of \$1.04 which is a 10.6% increase from \$.94 in 2015
- Shareholder Equity increased to \$100.5 million
- Quarterly dividend of \$0.35 per share, up 3% from 1st quarter 2015
- Closing stock price of \$38.00 per share, up 12.2% from March 31, 2015
- Annual Meeting May 10th

I am pleased to announce record quarterly earnings. Net Income for the quarter totaled \$2.38 Million, or \$1.04 per share, representing a 1.20% Return on Average Assets.

Contributing factors for this quarterly performance include an improved asset mix with loan growth of \$42.9 Million year over year and \$3.4 Million for the first quarter. Net Interest income improved \$497,000 over the previous year comparable quarter and Non-Interest Expense was up only \$59,000 for comparable period in 2015.

We announced a dividend of \$0.35 per share, payable April 29, 2016 to holders of record on April 15, 2016. We are pleased that the equity increased to \$100.5 million, all while maintaining the increased dividend levels. The annualized current dividend totaling \$1.40 and the stock market value as of March 31, 2016, of \$38.00 per share equates to a 3.7% rate of return.

Our new EZ Checking account is receiving positive market feedback and gaining popularity. We continue to adjust our deposit account line-up to meet the expectations of our clients. This is just part of "Helping Good People Make Good Decisions."

The Annual Meeting will be held this year on May 10th at Terra Community College, and we hope to see you there. We are off to a very good start for 2016 and we will continue to strive to strengthen our brand and financial position. We thank you for your continued support.

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Rick Robertson
President & CFO



Financial Information (unaudited)	Year to Date 3/31/16 3/31/15		Year Ended 12/31/15 12/31/14	
(0.12.00.00)	2,02,10	2,01,10	12,01,10	12,01,11
CONDENSED STATEMENT OF OPERATIONS				
Interest income	\$ 7,935,000	\$ 7,395,000	\$ 30,043,000	\$ 30,652,000
Interest expense	612,000	569,000	2,208,000	2,418,000
Net interest income	7,323,000	6,826,000	27,835,000	28,234,000
Provision for loan losses	150,000	50,000	350,000	740,000
Net interest income after provision for loan losses	7,173,000	6,776,000	27,485,000	27,494,000
Non-interest income	1,735,000	1,713,000	6,479,000	5,817,000
Non-interest expenses	5,717,000	5,658,000	22,881,000	21,929,000
Income before federal income taxes	3,191,000	2,831,000	11,083,000	11,382,000
Federal income taxes	811,000	682,000	2,683,000	2,765,000
Net income	\$ 2,380,000	\$ 2,149,000	\$ 8,400,000	\$ 8,617,000
Average common shares outstanding	2,283,139	2,282,860	2,284,718	2,275,666
PERIOD END BALANCES				
		of		
	3/31/16	12/31/15		
Cash and cash equivalents	\$ 18,010,000	\$ 18,101,000		
Securities	\$ 187,866,000	\$ 195,961,000		
Loans	\$ 532,454,000	\$ 528,984,000		
Less allowance for loan loss	\$ 4,558,000	\$ 4,457,000		
Other assets	\$ 59,581,000	\$ 58,823,000		
Total assets	\$ 793,353,000	\$ 797,412,000		
Deposits	\$ 659,442,000	\$ 650,445,000		
Other liabilities	\$ 33,379,000	\$ 48,175,000		
Stockholders' equity	\$ 100,532,000	\$ 98,792,000		
Total liabilities and capital	\$ 793,353,000	\$ 797,412,000		
Common shares outstanding	2,282,195	2,285,595		



PER SHARE DATA (BASIC)						
	Year to Date					
	3/	31/16	3/	31/15		
Net income	\$	1.04	\$	0.94		
Cash dividends declared	\$	0.35	\$	0.34		
Book value	\$	44.05	\$	41.84		
Closing price	\$	38.00	\$	33.87		

FINANCIAL RATIOS			
	Year to Date		
	3/31/16	3/31/15	
Return on average assets	1.20%	1.11%	
Return on average equity	9.53%	9.07%	
Net interest margin Loans to deposits	4.06% 80.74%	3.90% 75.23%	

Shareholder Information

Stock Listing:

Ticker symbol: CHBH

Investor Relations:

Amy LeJeune <u>alejeune@croghan.com</u> 419.355.2231 or toll free 1.888.276.4426

Our Website:

www.croghan.com

Board Of Directors Management Team Rick M. Robertson James E. Bowlus President/CEO Lead Director Kendall W. Rieman Michael D. Allen Sr. EVP/CFO John J. Caputo Stacy A. Cox SVP/COO James C. Dunn Carrie L. Dickinson James R. Faist SVP/CCO Claire F. Johansen Barry F. Luse SVP/Trust Officer Stephen A. Kemper Daniel N. Schloemer Daniel W. Lease SVP/CLO Thomas W. McLaughlin Jodi A. Albright VP/Main Office Allan E. Mehlow Manager Rick M. Robertson Charles T. Barteck VP/Retail Sales Gary L. Zimmerman Manager Melissa A. Walker **VP/Retail Operations**

Croghan Colonial Bank

Manager

VP/Human Resource Manager

Laura M. Whipple

Corporate Office

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