

Croghan Colonial Bank Banking Centers

Fremont Main
419.332.7301

Maumee LPO
419.794.9399

Fremont Ballville
419.355.2361

Monroeville
419.465.2596

Fremont East
419.355.2342

Norwalk
419.668.2507

Fremont North
419.334.7188

Oak Harbor
419.898.5741

Fremont West
419.355.2352

Oregon
419.691.6264

Bellevue
419.483.2541

Port Clinton Catawba
419.732.6150

Clyde
419.547.9525

Port Clinton Downtown
419.734.5600

Curtice
419.836.7722

Tiffin Downtown
419.447.8777

Green Springs
419.639.2323

Tiffin Westgate
419.447.2250



QUARTERLY REPORT September 30, 2016



October 2016

Letter to our Shareholders:

Highlights for nine months ending September 30, 2016 include:

- Year to date net income of \$6,766,000 – up 7% over last year
- 1.13% Return on Average Assets
- Quarterly dividend of \$0.36 per share to be paid October 28, 2016; our 2nd increase in 2016
- Closing stock price of \$38.30 per share, up 13.5% from September 30, 2015

We have a strong year in process thus far in 2016. Earnings for the nine months ending September 30, 2016 total \$6,766,000, which is a record pace for us. The combination of loan growth, strong net interest margin, and expense control have all contributed to this above peer performance. Operating expenses did increase in the third quarter, which were related to the formation of our captive insurance company. Our captive insurance company is a risk mitigation measure which I will detail in our 2016 annual report. While our loan quality remains excellent, we have increased our reserve for loan loss expense to keep up with our growing loan portfolio.

We are also announcing another dividend increase for our shareholders. A \$0.36 per share dividend will be paid October 28, 2016 to shareholders of record on October 14, 2016. We had previously increased the dividend from \$0.34 to \$0.35 effective January 29, 2016.

Recently, the national media has been filled with negative stories about a very large bank opening inappropriate accounts for their customers. I hope the general public does not believe this to be the norm. Personally, I would like you to know that our bank culture is that of “helping good people make good decisions”, the tag line you see with many of our ads or publications. Our strategy is to understand our clients’ needs in order to help them obtain and use our products and services to achieve their financial goals.

In closing, we are pleased to highlight the increase to the dividend this quarter to \$0.36 per share. This is the second \$0.01 increase to the dividend this year. Our performance allows us to both increase our dividend to shareholders and continue to build capital to grow the company. We appreciate your continued support.


Rick Robertson
President & CEO



Financial Information (unaudited)

Year to Date
9/30/16 9/30/15
Three Months Ended
9/30/16 9/30/15

CONDENSED STATEMENT OF OPERATIONS

Interest income	\$ 23,877,000	\$ 22,352,000	\$ 8,066,000	\$ 7,568,000
Interest expense	1,779,000	1,585,000	577,000	486,000
Net interest income	22,098,000	20,767,000	7,489,000	7,082,000
Provision for loan losses	475,000	300,000	175,000	150,000
Net interest income after provision for loan losses	21,623,000	20,467,000	7,314,000	6,932,000
Non-interest income	4,889,000	4,990,000	1,590,000	1,596,000
Non-interest expenses	17,478,000	17,224,000	6,017,000	5,675,000
Income before federal income taxes	9,034,000	8,233,000	2,887,000	2,853,000
Federal income taxes	2,268,000	1,912,000	708,000	651,000
Net income	\$ 6,766,000	\$ 6,321,000	\$ 2,179,000	\$ 2,202,000
Average common shares outstanding	2,281,862	2,284,423	2,279,690	2,285,595

PERIOD END BALANCES

As of
9/30/16 12/31/15

Cash and cash equivalents	\$ 22,086,000	\$ 18,101,000
Securities	\$ 182,816,000	\$ 195,961,000
Loans	\$ 549,152,000	\$ 528,984,000
Less allowance for loan loss	\$ 4,675,000	\$ 4,457,000
Other assets	\$ 59,911,000	\$ 58,823,000
Total assets	\$ 809,290,000	\$ 797,412,000
Deposits	\$ 669,983,000	\$ 650,445,000
Other liabilities	\$ 35,905,000	\$ 48,175,000
Stockholders' equity	\$ 103,402,000	\$ 98,792,000
Total liabilities and capital	\$ 809,290,000	\$ 797,412,000
Common shares outstanding	2,279,162	2,285,595



PER SHARE DATA (BASIC)

Year to Date

9/30/16 9/30/15

Net income	\$ 2.97	\$ 2.77
Cash dividends declared	\$ 1.06	\$ 1.02
Book value	\$ 45.37	\$ 42.73
Closing price	\$ 38.30	\$ 33.75

FINANCIAL RATIOS

Year to Date

9/30/16 9/30/15

Return on average assets	1.13%	1.08%
Return on average equity	8.88%	8.80%
Net interest margin	4.06%	3.94%
Loans to deposits	81.97%	79.49%

Shareholder Information

Stock Listing:

Ticker symbol: CHBH

Investor Relations:

Amy LeJeune alejeune@croghan.com
419.355.2231 or toll free 1.888.276.4426

Our Website:

www.croghan.com

Board Of Directors Management Team

James E. Bowlus
Lead Director

Rick M. Robertson
President/CEO

Michael D. Allen Sr.

Kendall W. Rieman
EVP/CFO

John J. Caputo

Stacy A. Cox
SVP/COO

James C. Dunn

James R. Faist

Carrie L. Dickinson
SVP/CCO

Claire F. Johansen

Barry F. Luse
SVP/Trust Officer

Stephen A. Kemper

Daniel W. Lease

Daniel N. Schloemer
SVP/CLO

Thomas W. McLaughlin

Jodi A. Albright
VP/Main Office
Manager

Allan E. Mehlow

Rick M. Robertson

Charles T. Barteck
VP/Retail Sales
Manager

Gary L. Zimmerman

Melissa A. Walker
VP/Retail Operations
Manager

Laura M. Whipple
VP/Human
Resource Manager

Croghan Colonial Bank

Corporate Office

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