Croghan Colonial Bank Banking Centers

 Fremont Main
 Maumee LPO

 419.332.7301
 419.794.9399

Fremont Ballville Monroeville 419.355.2361 419.465.2596

Fremont East Norwalk 419.355.2342 419.668.2507

 Fremont North
 Oak Harbor

 419.334.7188
 419.898.5741

Fremont West Oregon 419.355 2352 419.691.6264

 Bellevue
 Port Clinton Catawba

 419.483.2541
 419.732.6150

Clyde Port Clinton Downtown 419.547.9525 419.734.5600

Curtice Tiffin Downtown 419.836.7722 419.447.8777

 Green Springs
 Tiffin Westgate

 419.639.2323
 419.447.2250



QUARTERLY REPORT December 31, 2016



January, 2017

Letter to our Shareholders:

2016 was a record year for us, recording Net Income of \$9,088,000. This is our first year ever to have Net Income exceed \$9 million and this result represents an 8.2% increase over 2015.

Additional 2016 highlights include:

- Total cash dividends per share was \$1.42 up 4%
- Closing stock price of \$45.95 per share, up 29% from December 31, 2015
- 1.13% Return on Average Assets up from 1.07% over last year
- Quarterly dividend of \$0.36 per share to be paid January 31, 2017

In addition to our record earnings, per share dividends totaled \$1.42 for the year, a 4% increase. Your Croghan Bancshares stock had a \$45.95 closing price for 2016 which was up 29% from the 2015 close. The quarterly dividend of \$0.36 per share will be paid on January 31, 2017 to shareholders of record on January 13, 2017.

Continued loan growth and a continuing increase in our loan to deposit ratio was a strong contributor to the earnings growth. Both total loans and our overall balance sheet grew by approximately \$22-\$23 million. Loan to deposits grew from 81.33% to 83.47%. Our credit quality remains strong with delinquency and charge off statistics all being very good. The Allowance for Loan Loss remains strong at \$4.8 million, and our stockholders equity grew to \$102 million.

I look forward to providing more detail in our Annual Report which should be available in April. Our Annual Meeting is scheduled for 1pm on Tuesday, May 9th at the Neeley Center at Terra State Community College, 2830 Napoleon Road, Fremont. Proxy information will be mailed at the end of March.

In closing, we are pleased to highlight our record performance in 2016, and are striving to continue on a great path. We appreciate your continued support.

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Rick Robertson
President & CEO



	Year to Date		Three Months Ended	
Financial Information (unaudited)	12/31/16	12/31/15	12/31/16	12/31/15
CONDENSED STATEMENT OF OPERATION	IS			
Interest income	\$ 31,848,000	\$ 30,043,000	\$ 7,971,000	\$ 7,691,000
Interest expense	2,340,000	2,208,000	561,000	623,000
Net interest income	29,508,000	27,835,000	7,410,000	7,068,000
Provision for loan losses	675,000	350,000	200,000	50,000
Net interest income after provision for loan losses	28,833,000	27,485,000	7,210,000	7,018,000
Non-interest income	6,418,000	6,479,000	1,529,000	1,489,000
Non-interest expenses	23,270,000	22,881,000	5,792,000	5,657,000
Income before federal income taxes	11,981,000	11,083,000	2,947,000	2,850,000
Federal income taxes	2,893,000	2,683,000	625,000	771,000
Net income	\$ 9,088,000	\$ 8,400,000	\$ 2,322,000	\$ 2,079,000
PERIOD END BALANCES				
		of		
	12/31/16	12/31/15		
Cash and cash equivalents	\$ 19,489,000	\$ 18,101,000		
Securities				
3econnes	\$ 194,317,000	\$ 195,961,000		
Loans	\$ 551,765,000	\$ 528,984,000		
	•	•		
Loans	\$ 551,765,000	\$ 528,984,000		
Loans Less allowance for loan loss	\$ 551,765,000 \$ 4,788,000	\$ 528,984,000 \$ 4,457,000		
Loans Less allowance for loan loss Other assets	\$ 551,765,000 \$ 4,788,000 \$ 58,783,000	\$ 528,984,000 \$ 4,457,000 \$ 58,823,000		
Loans Less allowance for loan loss Other assets Total assets	\$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000	\$ 528,984,000 \$ 4,457,000 \$ 58,823,000 \$ 797,412,000		
Loans Less allowance for loan loss Other assets Total assets Deposits	\$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000 \$ 661,045,000	\$ 528,984,000 \$ 4,457,000 \$ 58,823,000 \$ 797,412,000 \$ 650,445,000		
Loans Less allowance for loan loss Other assets Total assets Deposits Other liabilities	\$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000 \$ 661,045,000 \$ 56,770,000	\$ 528,984,000 \$ 4,457,000 \$ 58,823,000 \$ 797,412,000 \$ 650,445,000 \$ 48,175,000		
Loans Less allowance for loan loss Other assets Total assets Deposits Other liabilities Stockholders' equity	\$ 551,765,000 \$ 4,788,000 \$ 58,783,000 \$ 819,566,000 \$ 661,045,000 \$ 56,770,000 \$ 101,751,000	\$ 528,984,000 \$ 4,457,000 \$ 58,823,000 \$ 797,412,000 \$ 650,445,000 \$ 48,175,000 \$ 98,792,000		



PER SHARE DATA (BASIC)				
		Year to Date		
	12	/31/16	12	/31/15
Net income	\$	3.98	\$	3.68
Cash dividends declared	\$	1.42	\$	1.37
Book value	\$	44.61	\$	43.22
Closing price	\$	45.95	\$	35.50

FINANCIAL RATIOS			
	Year to Date		
	12/31/16	12/31/15	
Return on average assets	1.13%	1.07%	
Return on average equity	8.92%	8.72%	
Net interest margin	4.09%	3.94%	
Loans to deposits	83.47%	81.33%	

Shareholder Information

Stock Listing:

Ticker symbol: CHBH

Investor Relations:

Amy LeJeune <u>alejeune@croghan.com</u> 419.355.2231 or toll free 1.888.276.4426

Our Website:

www.croghan.com

Board Of Directors	Management Team
James E. Bowlus Lead Director	Rick M. Robertson President/CEO
Michael D. Allen Sr.	Kendall W. Rieman EVP/CFO
John J. Caputo	Stacy A. Cox
James C. Dunn	SVP/COO
James R. Faist	Carrie L. Dickinson
Claire F. Johansen	Barry F. Luse
Stephen A. Kemper	SVP/Trust Officer
Daniel W. Lease	Daniel N. Schloemer SVP/CLO
Thomas W. McLaughlin	Jodi A. Albright
Allan E. Mehlow	VP/Main Office Manager
Rick M. Robertson	Charles T. Barteck
Gary L. Zimmerman	VP/Retail Sales Manager
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Melissa A. Walker VP/Retail Operations Manager

Laura M. Whipple VP/Human Resource Manager

Croghan Colonial Bank

Corporate Office

323 Croghan Street Fremont, OH 43420 419.332.7301